



JOB DESCRIPTION			
Job Title:	Sales Representative		
Department/Group:	Sales		
Location:	182 Northwest Industrial Court Bridgeton, Missouri 63044		
Position Type:	Full-time		
Contact:	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; padding: 5px;">logistics@4mmetalsupply.com</td> <td style="width: 50%; padding: 5px;">Please email logistics@4mmetalsupply.com with your resume and completed application</td> </tr> </table>	logistics@4mmetalsupply.com	Please email logistics@4mmetalsupply.com with your resume and completed application
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Position Summary:	Experienced in selling steel tubing and pipe along with value-add services. Must be comfortable making dozens of calls per day, working with partners, generating interest, qualifying prospects, and closing sales. Promote, sell, and secure new business through sales of current product lines. Focused on growth, generating interest, and developing relationships.		
Applications Accepted By			
EMAIL: logistics@4mmetalsupply.com Subject Line: Sales Representative			
Job Description			
<p>ROLE AND RESPONSIBILITIES</p> <ul style="list-style-type: none"> Source new sales opportunities through inbound lead follow-up and outbound activity Prospect call preparation including company background research and other pertinent lead information Develop multi-lever relationships throughout customer organizations Identify customers' buying trends and provide reports to Management Enter, update, and maintain CRM information on leads, prospects, and opportunities <p>QUALIFICATIONS AND EDUCATION Prerequisites</p> <ul style="list-style-type: none"> Bachelor's Degree or equivalent experience in Business Minimum 1 year of Sales experience <p>PREFERRED SKILLS</p> <ul style="list-style-type: none"> Excellent written and verbal communication skills Ability to multi-task, organize and prioritize work <p>ADDITIONAL NOTES</p> <p>401(k), Life, Medical</p>			